

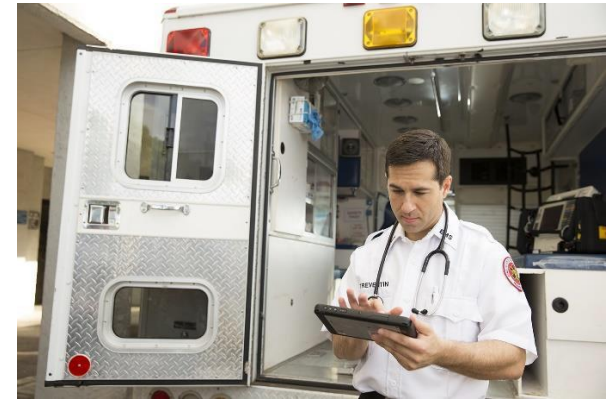
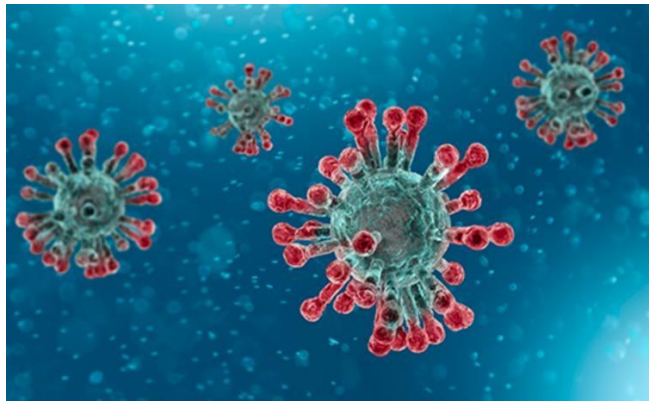
# Panasonic

# BAYCOM

A Lifeline in the Moments that Matter

**Grant Funding Available in the 2020 CARES Act**

Panasonic Grant Support Program  
Tribal Agencies



# PANASONIC-FRIENDLY GRANTS FROM THE CARES ACT

On March 27, 2020, the president signed the **Coronavirus Aid, Relief, and Economic Security Act (CARES Act)** to provide emergency assistance and health care response for individuals, families, and businesses affected by the 2020 coronavirus pandemic. The legislation is the largest-ever economic stimulus package in US history. The **\$2.1 trillion initiative** contained funding for direct payments to Americans, loans to major industries impacted by coronavirus, financial aid to small businesses, supplemental unemployment insurance, and **several grant funding opportunities for governments, education centers, and healthcare providers to properly prevent, prepare for, and respond to the coronavirus.**

The following pages provide an overview of grant funding appropriated in the CARES Act. Information is provided at a high-level and is intended to accompany discussion with a Grants Office Consultant with the Panasonic Grant Support Program.

OPPORTUNITIES	Eligible Agencies	Funding Available	Flow of Funding	Page
<b>Coordinated Tribal Assistance Solicitation (CTAS) Supplement</b>	Tribal Law Enforcement Agencies	\$400 million	A competitive application is anticipated to be announced in Spring/Summer 2020. Cost sharing/match requirements are TBA.	5
<b>Emergency Management Performance Grant Supplement (EMPG-S)</b>	Tribal Law Enforcement Agencies and Tribal Emergency Response Agencies	\$100 million	Funds are provided to States. Each state may then choose to re-grant funds at their discretion. Timing, method of distribution, and size of local match will vary by state.	6
<b>COVID19 Telehealth Program</b>	Nonprofit and Public Health Care Providers	\$200 million	A competitive application is currently open. Proposals are reviewed and awarded on a rolling basis. Cost sharing/matching is not required.	7
<b>Connected Care Pilot Program</b>	Nonprofit and Public Health Care Providers	\$100 million	A competitive application is anticipated to be announced in Spring/Summer 2020. Cost sharing/matching of 15% is required	8

# COVID-19 USE CASES FOR PANASONIC GEAR

TYPE OF AGENCY	COVID-19 USE CASES
<p><b>Tribal Public Safety and Tribal Emergency Response Agencies</b></p>	<ul style="list-style-type: none"> <li>• With a focus on social distancing, First Responders need additional mobile devices to support working from remote locations. Panasonic’s rugged mobility portfolio meets this demand. Additionally, many officers work in scenarios where they share equipment with co-workers. This practice increases the risk of community spread of the COVID-19 disease. The purchase of additional Panasonic devices, to facilitate the individual assignment of equipment, will help combat the risk.</li> <li>• Panasonic’s robust devices can be disinfected easily and safely via multiple available disinfectant wipes with no degradation to the equipment, reducing the spread of and exposure to germs.</li> <li>• New and existing Panasonic customers can leverage Nuance’s Dragon for Law Enforcement voice to text solution, which:               <ul style="list-style-type: none"> <li>○ Supports social distancing by minimizing an officer’s need to come into the station to complete his or her report.</li> <li>○ Decreases the time required to write reports, therefore increasing patrol time.</li> <li>○ Improves accuracy since reporting can be completed immediately after each incident.</li> <li>○ Increases officer safety by allowing officers to complete reports in a heads-up position and redirect their focus from looking down at a console mounted laptop. This allows them to maintain their situational awareness.</li> </ul> </li> <li>• Grant funding available from the CARES Act may provide supplemental funding that will help alleviate budget shortfalls resulting from COVID-19 response expenditures and tax revenue reductions.</li> </ul>
<p><b>Tribal Healthcare</b></p>	<ul style="list-style-type: none"> <li>• Panasonic’s rugged mobility portfolio can be used to support telehealth applications, remote healthcare workers and eliminate the need to share devices, facilitating social distancing and reducing risk of spreading COVID-19 infection.</li> <li>• Panasonic’s robust devices can be disinfected easily and safely via multiple available disinfectant wipes with no degradation to the equipment, protecting healthcare professionals and patients.</li> <li>• Grant funding available from the CARES Act may provide supplemental funding that will help alleviate budget shortfalls resulting from COVID-19 response expenditures.</li> </ul>

# NEXT STEPS FOR GRANT SEEKERS

**It is important to act quickly, while grant funds from the CARES Act become available. Next steps are applicable to all grant opportunities noted in this document.**

1. Obtain approval to pursue grant funding.
2. Define the project you are looking to fund (i.e., what is its purpose?).
3. Create a budget.
4. Fill out the Information Collection Tool (**page 10 of this document**) and provide it to your Panasonic Account Representative.
5. The Grants Office will use the Information Collection Tool to provide a Research Report targeted to your organization. (NOTE: Grants Office assistance is provided to you by Panasonic at no cost to you.)
6. When you receive your Research Report from the Grants Office, review the report and see where your funding needs align with the CARES Act funding identified in that report.
7. Work with your Panasonic Account Representative to set up a telephone meeting that includes you, your Panasonic Account Rep, your Panasonic Reseller, and a member of the Grants Office team to discuss your Research Report. If you have a grant writer on your staff, he or she should also be on the call. If you do not have a grant writer, Grants Office can provide assistance to your agency, as needed.
8. During this consultative call, you will identify areas in which you need assistance.
9. As your agency begins the grant-seeking process, you may work with the Grants Office to help answer questions about your project to meet all funder guidelines noted below. These may include, but may not be limited to, the following:
  - a. A strategic reason for the funder to consider your request (i.e., the COVID-related need that the project (additional technology) addresses)
  - b. Project objectives and how they will be met
  - c. Who the project serves and why it is important (i.e., what unique service(s) would the community be deprived of if you do not undertake this project? What is your supporting data?)
  - d. Project timeline
  - e. Amount of funding requested and how this amount was derived
  - f. Plan for expenditure
  - g. Expected outcomes
  - h. Sustainability plan (if applicable); e.g., future financial support, staffing needs.

**To learn about the Panasonic Grant Support Program, visit: <https://na.panasonic.com/us/government-contracts/grant-support-program>.**

## USDOJ Coordinated Tribal Assistance Solicitation

The Coordinated Tribal Assistance Solicitation (CTAS) Program provides direct support to federally recognized tribes to prevent, prepare for, and respond to coronavirus.

- **Eligible Expenses:** Funding may be utilized to prevent, prepare for, and respond to the coronavirus. This includes support for public safety and justice programs, executive direction to carry out deep cleaning of facilities, purchase of personal protective equipment, purchase of information technology to improve teleworking capability, welfare assistance and social services programs (including assistance to individuals), and assistance to tribal governments.
- **Eligible Applicants:** Eligible applicants are federally recognized Indian tribes, as determined by the Secretary of the Interior. This includes Alaska Native villages and tribal consortia consisting of two or more federally recognized Indian tribes.
- **Funding Available:** The USDOJ has already hosted one cycle of CTAS funding in 2020. Applicants in this cycle competed for \$96,750,000. The CARES Act contributed an additional \$400,000,000 in funding for CTAS awards. A future application cycle is anticipated for this supplemental funding. Exact details on the new program - including award amounts and cost sharing/matching requirements - was not formally announced by the date of this document's publication.
- **Anticipated Deadline:** A Spring/Summer 2020 deadline is anticipated.

If your agency is interested in applying for this program, prepare for a potential grant application in late Spring/early Summer 2020.

More application information will be made available in the coming weeks at: <https://www.ojp.gov/funding/explore/current-funding-opportunities>.

## FEMA Emergency Management Performant Grant Supplement (EMPG-S)

The Emergency Management Performance Grant (EMPG) Program supports public health and emergency management activities in connection to the prevention of, preparation for, and response to the ongoing COVID-19 public health emergency.

- **Eligible expenses:** Funding may be used for the following activities:
  - Mitigation activities (related to slowing the spread of COVID-19);
  - Integration of emergency management and public health operations;
  - Collection and display of public, private, and governmental data of hospital beds, PPE inventories, ventilator usage, etc.;
  - Planning for alternate care sites;
  - Identifying all sources to surge medical professionals.
- **Eligible Applicants:** Eligible applicants are State Emergency Management Agencies. A list of these agencies is available to view at: <https://www.fema.gov/emergency-management-agencies>. Only one application will be accepted per State. The State may choose to re-grant/distribute EMPG-S funds to local governments and other state agencies at their discretion.
- **Funding Available:** State awards are determined by a formula. Funding may then be shared with local governments and state agencies at the discretion of the State. Award sizes and method of distribution will vary by State.
- **Deadline:** State applications are to be submitted by April 28, 2020. This is NOT the deadline for local applicants. Those interested in a sub-grant for their State may request funding after that date.

If your agency is interested in a sub-grant from your State, prepare for a potential grant application in the coming weeks. **Contact your State Emergency Management Agency (linked above) to inquire about their timeline and process for distributing EMPG-S funds to tribal governments.**

## FCC COVID-19 Telehealth Program

The COVID-19 Telehealth Program supports connected care services and devices, whether for treatment of coronavirus or other health conditions during the coronavirus pandemic.

- **Eligible Expenses:** Funding may be used to acquire: (1) Telecommunications services; (2) Information services such as Internet access, including access for patient use; and (3) Devices necessary to enable the provision of telehealth services, including services and/or devices (e.g., smartphones or tablets) that generate and transmit patient-reported outcomes from patients to health care providers. Monitoring devices are only funded if they are themselves connected. Services or devices need not be used to treat patients with COVID-19, but must be used to “prevent, prepare for, and respond to coronavirus,” such as to treat non-COVID-19 patients remotely to free up hospital beds for COVID-19 patients or to facilitate physical distancing to prevent spread of COVID-19.
- **Eligible Applicants:** Eligible applicants are nonprofit and public eligible health care providers, whether located in rural or non-rural areas. This includes the following: (1) Post-secondary educational institutions offering health care instruction, teaching hospitals, and medical schools; (2) Community health centers or health centers providing health care to migrants; (3) Local health departments or agencies; (4) Community mental health centers; (5) Not-for-profit hospitals; (6) Rural health clinics; (7) Skilled nursing facilities; or (8) Consortia of health care providers consisting of one or more entities falling into the first seven categories.
- **Funding Available:** Up to \$200,000,000 is available. Individual awards may be up to \$1,000,000 each. Cost sharing/matching is not required.
- **Deadline:** Applications are accepted and reviewed on a rolling basis until funding is expended, or the corona-virus pandemic has ended.

If your agency is interested in applying for this program, please note that applications are accepted and reviewed on a rolling basis until funding is expended. **Submission information is available at:** <https://www.fcc.gov/covid-19-telehealth-program>.



## FCC COVID-19 Telehealth Program

The Connected Care Pilot Program supports the provision of connected care services, with a primary focus on providing these services to low-income or veteran patients. Successful applicants will improve health outcomes and reduce health care costs, thereby supporting efforts to advance connected care initiatives.

- **Eligible Expenses**: Funding may be used to acquire: (1) Patient broadband Internet access services; (2) Health care provider broadband data connections; (3) Other connected care information services; and (4) Certain network equipment (e.g., routers and servers) necessary for connected care services to be functional, or to operate, manage, or control services offered in the Pilot Program.
- **Eligible Applicants**: Eligible applicants are nonprofit and public eligible health care providers, whether located in rural or non-rural areas. This includes the following: (1) Post-secondary educational institutions offering health care instruction, teaching hospitals, and medical schools; (2) Community health centers or health centers providing health care to migrants; (3) Local health departments or agencies; (4) Community mental health centers; (5) Not-for-profit hospitals; (6) Rural health clinics; (7) Skilled nursing facilities; or (8) Consortia of health care providers consisting of one or more entities falling into the first seven categories.
- **Funding Available**: Up to \$100,000,000 is available. Individual award sizes will vary. Cost sharing/matching of 15% is required.
- **Deadline**: A Spring/Summer 2020 deadline is anticipated.

If your agency is interested in applying for this program, you should anticipate submitting a grant proposal and budget in late Spring/early Summer 2020. **More application information will be made available in the coming weeks at: <https://www.fcc.gov/fcc-approves-emergency-covid-19-telehealth-and-connected-care-pilot-programs>.**



*The information in this research report was provided by Grants Office, LLC, a grants consulting firm, based on its understanding of grants programs and funding guidelines available as of the date this report was generated. No portion of this report or any documentation generated by Grants Office, LLC, may be reproduced or distributed without the expressed written consent of Grants Office, LLC. The Grants Office logo and all identifying characteristics must be intact, as well as the entirety of the report presented. The report represents Grants Office's interpretation of the programs and is not intended to replace official guidance provided by the funder. Changes to grant programs and deadlines are common and should be expected. Therefore, although every effort has been taken to ensure the accuracy of the information contained herein, we cannot guarantee that it will always be current, accurate, or complete. We strongly recommend you check the official guidance. For more information on Grants Office services, visit our website at [www.grantsoffice.com](http://www.grantsoffice.com)*



## Information Collection Tool

### Research request process:

- ◆ Fill out the Information Collection Tool as thoroughly as possible. Submit the completed Information Collection Tool to the Grants Office Helpdesk (see instructions below).
- ◆ Within 7 business days of your request, Grants Office will send you a research report cataloging the funding opportunities available to the client.
- ◆ Review the research and share it with the client. Contact the Grants Development Consultant (GDC) that provided you with the report when you and the client are ready to schedule a follow-up call. The GDC will attend scheduled call to discuss your client's projects in greater depth and determine next steps in regards to the identified funding opportunities.

### Helpdesk requests can be submitted via:

- ◆ **Email** - You may submit your research request via email to [helpdesk@grantsoffice.com](mailto:helpdesk@grantsoffice.com).
- ◆ Please contact the Helpdesk with any questions at (585) 473-1430, Option 2.

<b>Panasonic Representative</b> *REQUIRED - an incorrect contact may delay research.	
Name	
Phone	
E-mail	
<b>Customer Information</b>	
Customer Organization	
Executive contact name & title	
Executive contact email	
Address	
City, state, & zip code	
County	
Phone	
Web address	
Estimated project cost	
How did you hear about the Panasonic Grants Support Program?	
<b>Project Overview</b>	
What are your technology needs?	
What are the programs, projects, and initiatives that the technology will support?	