

## LIFELINE TECHNOLOGY CENTER AND SYSTEMS ACCEPTANCE LAB

BAYCOM's Lifeline Technology Center and Systems Acceptance Lab were designed for customers like you to see, interact and experience state-of-the-art technologies before investing in them. From its centrally located Madison-area location, we work with you side-by-side to demonstrate how today's technologies combine to make your operations safer and more efficient—today, tomorrow and into the future.

#### **SEEING IS BELIEVING**

You may already appreciate the value of having reliable two-way radio communications or the insights you can glean from surveillance system video. Solutions like these are powerful tools in their own right, but when combined they deliver unrivaled opportunities to detect, analyze, communicate and respond to situations as they arise.

Our Lifeline Technology Center (LTC) is designed to showcase the value of integrated voice, video and data ecosystems. During your visit, tell us about your most challenging safety and security concerns. We'll tailor a live-action scenario to demonstrate how these technologies work together to give you powerful, proactive capabilities when every moment matters.



#### **DEPLOY WITH CONFIDENCE**

If you've ever deployed an enterprise-wide system, you know it's critical to get the bugs worked out before the system is rolled out. Within our new Systems

Acceptance Lab, you are encouraged to test drive systems that have been configured to meet your needs, allowing you to give feedback and make changes long before the technologies are deployed in the field.

In creating this central location for all BAYCOM system configuration, we also ensure a consistent process for staging and testing, and a comfortable environment for customers like you to observe your system's pre-deployment performance.







#### **GAIN PEACE OF MIND**

Once your system is deployed, we continue to support you through our service agreement program. SystemGuard is customized to meet your needs and can include repair, preventive maintenance, tuning and testing of equipment for optimal performance or providing software and firmware updates. You also get priority status, minimizing the potential for operational disruption if an issue arises.

SYSTEM GUARD

"Never, once have we decided to look at another vendor, because anytime we call, BAYCOM is always available. They have the solution, and they take care of their customer."

-Mark Podoll, Green Lake County Sheriff

"I think it's very important that BAYCOM provides multiple services. It makes things much easier for us. One call takes care of everything. They're kind of a one stop shop."

-Jim Stilson, Columbia County Sheriff

## IT WILL WORK.

The lifeline technology center represents the natural extension of our brand promise: It Will Work. We've done the research, we have the experience and we're in this together. Let's develop a lifetime partnership that begins in our Lifeline Technology Center. Reach out to join us today.

### FOR MORE INFORMATION ABOUT THE LIFELINE TECHNOLOGY CENTER:

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lifelinetechcenter@baycominc.com



800.726.5426

# **SOLUTIONS YOU CAN RELY ON. BUILD. TEST. TRAIN. SUPPORT.**

BAYCOM is your single point of contact for industry-leading voice, video and data solutions. Working with BAYCOM means having a partner that is a comprehensive resource for products, training and support. Our goal is to help organizations operate safely and with maximum efficiency. Above all, we provide the communication needed to be your lifeline in the moments that matter.



email us at lifelinetechcenter@baycominc.com or call 800.726.5426.

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